

Federico Bigoni

FederOP.IT President

Dear colleague,

As you know, fishing in the Adriatic Sea have an important role and need common commitment to correctly governance. This is fundamental to guarantee a future to the resources, enterprises and the insiders.

At the base of our future, we need a period of real information interchange and an exchange of experiences, because so it is possible to establish a profitable relationship. From "competitors" in an open sea that all in which everybody insist on the same resource, it needs to share the choices that will is necessary to effect, to become the real "managers" of the resource, in an optics of echo-biological sustainability of fishing.

The Fishing Producers Organisations (OP), sustain that a correct and efficient fishing policy need to be shared from all force that work in Adriatic and Mediterranean Sea.

Our organisation work to adopt "common production and marketing regulation" like a *producers auto-management*, this consist in a system of values and law acknowledged from respective Institution. This is the work that **Federop.it** developed in the last few years, with some difficulties but a lot of determination and rigorous rule, and especially with the producers organisations sharing to assure the activation of equitable measures for the resources and of the enterprises' profitability.

The mutual knowledge and the definition of common activity programs bring us to be the "protagonists of the change" and of the future development of our activities. From a few years, the Italian national Federation of the Organizations of Fishing producers, have started run that regard organizational and entrepreneurial character, and also economic, normative and managerial character.

The Fishing Producers Organisations, have different functions: concentration of the offer, production planning, prices stabilization, adjustment of the fished to the question and also pursue other strategies like an evolution of the politics pursued until now, considering the fishing as economic sector inserted in an wide, integrated, globalized management. Integrated, as component of the economic and social development of the coastal regions, in our case, of the whole Adriatic. Globalized, in terms of productions and markets (the resource and the question, inside and

international) must become object of suitable politics and interventions (with a harmonized Plan of management of the Adriatic Basin).

We want to work for common objectives. For this, we are available to consider all the opportunities to start a common run with knowledge exchange.

Some work proposal:

- a) our possible intervention to support the constitution of special Producer Organizations (OP) into your maritime station, on the base of the actual community policy;
- b) to plan transnational OP among manufacturers of the respective coastal regions;
- c) to examine a series of activities for the improvement of the organization and the operation of the marketing, to guarantee a best equilibrium of the question and the offer (with studies of market);
- d) to effect specific programs of concentration and qualification of the offer;
- e) to promote quality systems of the fish production and exploitation of the fish resources;
- f) to develop professional formation activity, technical support and development of fishing “productive chain” activity.

The objective that we must to reach is the constitution and the functioning of a Net among the Organizations of Fishing Producers of the Adriatic Basin. This net would be a tool for a shared management of the fishing activities and fishing products exploitation, from it deriving in a context of sustainability of the resources but also of the enterprises that operate in Adriatic.