

Project

Title: Transmitting know-how relating to fish market organisation and management, through cooperative associations.

Area of intervention : Croatia.

The aim is to create a fish market structure and render it operational, based on the example of The Marches, on the other side of the Adriatic, specifically in Croatia.

The operation of a market structure will enable health, statistical and fiscal controls on the fish caught. It will eliminate all forms of speculation and will provide those involved in the market (fishermen, buyers and consumers) with guarantees of correct commercial conduct.

The project will form one of the cornerstones for a new economy in the fishing industry of these countries.

It will promote the organisation, from the coast to further inland, of a modern commercial network for the wholesale and retail distribution of fresh fish, which must be sold according to new health and quality standards. It will enhance the value of the fish caught, and will make it easier to sell both within the country and abroad, and allow the collection of statistical data on the size and quantity of the fish caught, identifying the zones and fishing methods used.

The wholesale fish market is key to the organisation of a modern, streamlined commercial and distribution network and is therefore of crucial importance in the promotion of this network. It plays an essential role in developing the fishing industry and is of the utmost importance to fishermen.

The planning of the works and facilities must also take into account the future prospects of organising a network of wholesale fish markets in Croatia, based on the model in The Marches, particularly the Ancona fishery which is one of the most advanced in terms of organisation of market facilities and land-based support structures.

How to set up a wholesale market.

- fish sale room and auction system
- area where producers can leave the catch while awaiting orders
- display and sale area
- area reserved for traders, for washing, selection, packaging and loading onto vehicles
- refrigeration units to preserve the fish
- warehouses used to store materials
- storage area for crates and packaging
- sea water purification system for processing the fish
- system for the production of ice chips
- office for veterinary and health checks
- administrative and management offices
- bank counter and cash office

Creation of a market for the direct sale of fish to the public

Workshop for the construction and repair of nets and other fishing equipment

Creation of a system for the deposit and distribution of fuel and lubricants used in fishing and other nautical activities

Workshops for the repair and maintenance of engines, onboard systems and electronic devices.

Campaign to train young people who could be employed in the initiatives envisaged in the project.

Course no.1

Training and information for people working in the refrigeration units and ice chip production

Course no.2

Training and information for workers involved in handling and maintaining marine engines (engine technicians)

Course no.3

Training for technicians who maintain and repair onboard electronic systems (radar, radio telephones etc).

Course no.4

Training for people providing services at the market (auction, administration, accounts, hygiene and health checks) and those working in the sale and distribution of fish.

Course no.5

Training for people involved in making and repairing nets and other fishing equipment.

Course no.6

Training for people specialising in quality and health checks on fish, and operations related to health and hygiene within the market and the working environment.

Two training seminars are planned.

Orientation and recruitment.

Each course will be preceded by a recruitment and orientation process.

This is in order to assess the individual characteristics of each candidate, in order to identify his or her potential and true vocation, with the aim of optimising the results and guaranteeing attendance on the course to ensure the necessary qualities for successful employment.

Information will also be given on how to organise a fishing centre, with ancillary services which could be provided by cooperative, amateur and trade union organisations.

Instructors

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