



FINANCIAL REPORT AS OF 31.12.2012

AIC FORUM

ATTACHMENT B – FINANCIAL SITUATION 2012

REVENUES	Total 2012	COSTS	Total 2012
I. Membership fees	€72.500,00	I. Costs for the management and functioning of the association	€10.934,66
<i>I.I Fees for the current year</i>	€68.500,00	<i>I.I Postal charges</i>	€304,82
<i>I.II Fees for the previous year</i>	€4.000,00	<i>I.II Telephone charges</i>	€1.338,93
		<i>I.III Printed material</i>	€228,70
II. Other contributions by the members	€55.000,00	<i>I.IV Advertising</i>	€0,00
<i>II.I Generic contributions</i>	€10.000,00	<i>I.V Costs for translation and interpreting services</i>	€381,52
<i>II.II Project-specific contributions</i>	€45.000,00	<i>I.VI Representation expenses</i>	
		I.VII Consulting	€5.926,06
III. III Contributions and financing by third parties	€4.686,71	<i>I.VII.I Website assistance and other consulting costs</i>	€907,50
<i>III.I Generic contributions</i>	€526,10	<i>I.VII.II Bookkeeping and payrolls</i>	€3.466,76
		<i>I.VII.III Other consulting services</i>	€1.551,80
<i>III.II Project-specific contributions (Marche Region and other institutions)</i>	€4.160,61	<i>I.VIII Sundry expenses</i>	€2.754,63
		II. Payroll and related costs	€34.842,64
IV. Sponsored events	€0,00	<i>II.I Remuneration for collaborations</i>	€33.124,82
<i>IV.I Generic contributions (donations)</i>	0,00	<i>II.II Missions and travel allowances</i>	€0,00
		<i>II.III Reimbursement for travelling and stay expenses</i>	€1.717,82
VI. Sundry revenues	€16,56	<i>II.V Remunerations for occasional collaborations</i>	€0,00
<i>VI. I Interest receivables</i>	€13,69	III. Expenses for the organs	€759,36
<i>VI.II Capital gains</i>	€0,00	<i>III.I Reimbursement for travelling and stay expenses</i>	€759,36
<i>VI.III Reimbursed and recovered sums of various nature</i>	€2,87	<i>III.II Presence tokens</i>	€0,00
VII. Surplus from management activity of previous years	€7.671,58		
<i>VII.I Residual amount for specific projects</i>	€0,00	IV. Costs for promotional and institutional initiatives	€77.499,47
<i>VII.II Residual amount for institutional activities</i>	€7.671,58	<i>IV.I Initiatives concerning the Association's development and accreditation</i>	€23.241,15
		<i>IV.II Initiatives promoted by the thematic theme-specific Workgroups</i>	€52.138,32
		<i>IV.III Initiatives for the promotion of the Adriatic and Ionian International Court</i>	
		<i>IV.IV Projects funded by miscellaneous organisations and bodies</i>	€2.120,00
		<i>IV.V Initiatives for the consolidation of partnership networks</i>	€0,00
		V. Expenses for the purchase of property	€0,00
		<i>V.I Equipment</i>	€0,00
		<i>V.II Capital losses</i>	€0,00
		VI. Charges of various nature	€2.849,92
		<i>VI.I Bank charges</i>	€548,22
		<i>VI.II Insurance costs</i>	€490,00
		<i>VI.III Tax and social security costs</i>	€1.811,70
TOTAL REVENUES	€139.874,85	TOTAL COSTS	€126.886,05
MANAGEMENT DEFICIT		MANAGEMENT SURPLUS	€12.988,80
TOTAL TO BALANCE	€139.874,85	TOTAL TO BALANCE	€139.874,85

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ANNEX I

COMPARISON BETWEEN BUDGET AND TOTALS FOR 2012

REVENUES	2012 Budget	Total 2012	Variance	COSTS	2012 Budget	Total 2012	Variance
I. Membership fees	€91.000,00	€72.500,00	€(18.500,00)	I. Costs for the management and functioning of the association	€12.914,00	€10.934,66	€(1.979,34)
<i>I.I Fees for the current year</i>	€73.500,00	€68.500,00	€(5.000,00)	I.I Postal charges	€600,00	€304,82	€(295,18)
<i>I.II Fees for the previous year</i>	€17.500,00	€4.000,00	€(13.500,00)	I.II Telephone charges	€1.361,00	€1.338,93	€(22,07)
				I.III Printed material	€180,00	€228,70	€(48,70)
II. Other contributions by the members	€45.000,00	€55.000,00	€10.000,00	I.IV Advertising	€0,00	€0,00	€0,00
<i>II.I Generic contributions</i>	€0,00	€10.000,00	€10.000,00	I.V Costs for translation and interpreting services	€3.500,00	€381,52	€(3.118,48)
<i>II.II Project-specific contributions</i>	€45.000,00	€45.000,00	€0,00	I.VI Representation expenses	€0,00	€0,00	€0,00
				I.VII Consulting	€5.350,00	€5.926,06	€576,06
III. III Contributions and financing by third parties	€10.000,00	€4.686,71	€(5.313,29)	<i>I.VII.I Website assistance and other consulting costs</i>	€1.550,00	€907,50	€(642,50)
<i>III.I Generic contributions</i>	€0,00	€526,10	€526,10	<i>I.VII.II Bookkeeping and payrolls</i>	€3.800,00	€3.466,76	€(333,24)
				<i>I.VII.III Other consulting services</i>	€0,00	€1.551,80	€1.551,80
<i>III.II Project-specific contributions (Marche Region and other institutions)</i>	€10.000,00	€4.160,61	€(5.839,39)	I.VIII Sundry expenses	€1.923,00	€2.754,63	€831,63
				II. Payroll and related costs	€52.746,00	€34.842,64	€(17.903,36)
IV. Sponsored events	€00,00	€0,00	€00,00	<i>II.I Remuneration for collaborations</i>	€34.074,56	€33.124,82	€(949,74)
<i>IV.I Generic contributions (donations)</i>	€00,00	€0,00	€0,00	<i>II.II Missions and travel allowances</i>	€0,00	€0,00	€0,00
				<i>II.III Reimbursement for travelling and stay expenses</i>	€1.051,44	€1.717,82	€666,38
				<i>II.IV Costs for occasional autonomous work</i>	€10.620,00	€0,00	€(10.620,00)
VI. Sundry revenues	€30,00	€16,56	€(13,44)	<i>II.V Remunerations for occasional collaborations</i>	€7.000,00	€0,00	€(7.000,00)
<i>VI. I Interest receivables</i>	€20,00	€13,69	€(6,31)	III. Expenses for the organs	€1.589,00	€759,36	€(829,64)
<i>VI.II Capital gains</i>	€0,00	€0,00	€0,00	<i>III.I Reimbursement for travelling and stay expenses</i>	€1.589,00	€759,36	€(829,64)
<i>VI.III Reimbursed and recovered sums of various nature</i>	€10,00	€2,87	€(7,13)	<i>III.II Presence tokens</i>	€0,00	€0,00	€0,00
VII. Surplus from management activity of previous years	€0,00	€7.671,58	€7.671,58	IV. Costs for promotional and institutional initiatives	€76.780,00	€77.499,47	€719,47
<i>VII.I Residual amount for specific projects</i>	€0,00	€0,00	€0,00	<i>IV.I Initiatives concerning the Association's</i>	€40.000,00	€23.241,15	€(16.758,85)

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				<i>development and accreditation</i>			
<i>VII.II Residual amount for institutional activities</i>	€ 0,00	€ 7.671,58	€ 7.671,58	<i>IV.II Initiatives promoted by the theme-specific Workgroups of the Association</i>	€ 20.175,00	€ 52.138,32	€ 31.963,32
				<i>IV.III Initiatives for the promotion of the Adriatic and Ionian International Court</i>	€ 3.000,00	€ 0,00	€ (3.000,00)
				<i>IV.IV Projects funded by miscellaneous organisations and bodies</i>	€ 13.605,00	€ 2.120,00	€ (11.485,00)
				V. Expenses for the purchase of property	€ 0,00	€ 0,00	€ 0,00
				<i>V.I Equipment</i>	€ 0,00	€ 0,00	€ 0,00
				<i>V.II Capital losses</i>	€ 0,00	€ 0,00	€ 0,00
				VI. Charges of various nature	€ 2.001,00	€ 2.849,92	€ 848,92
				<i>VI.I Bank charges</i>	€ 650,00	€ 548,22	€ (101,78)
				<i>VI.II Insurance costs</i>	€ 648,00	€ 490,00	€ (158,00)
				<i>VI.III Tax and social security costs</i>	€ 703,00	€ 1.811,70	€ 1.108,70
TOTAL REVENUES	€ 146.030,00	€ 139.874,85	€ (6.155,15)	TOTAL COSTS	€ 146.030,00	€ 126.886,05	€ (19.143,95)
MANAGEMENT DEFICIT				MANAGEMENT SURPLUS		€ 12.988,80	€ 12.988,80
TOTAL TO BALANCE	€ 146.030,00	€ 139.874,85	€ (6.155,15)	TOTAL TO BALANCE	€ 146.030,00	€ 139.874,85	€ (6.155,15)

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ANNEX II
COMPARISON BETWEEN 2011 TOTAL AND 2012 TOTAL

REVENUES	Total 2011	Total 2012	Variance	COSTS	Total 2011	Total 2012	Variance
I. Membership fees	€72.000,00	€72.500,00	€500,00	I Costs for the management and functioning of the association	€15.544,00	€10.934,66	€(4.609,34)
<i>I.I Fees for the current year</i>	€ 67.500,00	€ 68.500,00	€ 1.000,00	<i>I.I Postal charges</i>	€ 544,00	€ 304,82	€ (239,18)
<i>I.II Fees for the previous year</i>	€ 4.500,00	€ 4.000,00	€ (500,00)	<i>I.II Telephone charges</i>	€ 1.584,00	€ 1.338,93	€ (245,07)
				<i>I.III Printed material</i>	€ 121,00	€ 228,70	€ 107,70
II. Other contributions by the members	€1.500,00	€55.000,00	€53.500,00	<i>I.IV Advertising</i>	€ 0,00	€ 0,00	€ 0,00
<i>II.I Generic contributions</i>	€ 0,00	€10.000,00	€ 10.000,00	<i>I.V Costs for translation and interpreting services</i>	€ 3.780,00	€ 381,52	€ (3.398,48)
<i>II.II Project-specific contributions</i>	€ 1.500,00	€ 45.000,00	€ 43.500,00	<i>I.VI Representation expenses</i>	€ 0,00	€ 0,00	€ 0,00
				I.VII Consulting	€5.261,00	€5.926,06	€665,06
III. III Contributions and financing by third parties	€11.858,00	€4.686,71	€(7.171,29)	<i>I.VII.I Website assistance and other consulting costs</i>	€ 1.504,00	€ 907,50	€ (596,50)
<i>III.I Generic contributions</i>	€ 3.858,00	€ 526,10	€ (3.331,90)	<i>I.VII.II Bookkeeping and payrolls</i>	€ 3.757,00	€ 3.466,76	€ (290,24)
				<i>I.VII.III Other consulting services</i>	€ 0,00	€ 1.551,80	€ 1.551,80
<i>III.II Project-specific contributions (Marche Region and other institutions)</i>	€ 8.000,00	€ 4.160,61	€ (3.839,39)	I.VIII Sundry expenses	€ 4.254,00	€ 2.754,63	€ (1.499,37)
				II. Payroll and related costs	€37.901,00	€34.842,64	€(3.058,36)
IV. Sponsored events	€0,00	€0,00	€0,00	<i>II.I Remuneration for collaborations</i>	€ 30.508,00	€ 33.124,82	€ 2.616,82
<i>IV.I Generic contributions (donations)</i>	€ 0,00	€ 0,00	€ 0,00	<i>II.II Missions and travel allowances</i>	€ 0,00	€ 0,00	€ 0,00
				<i>II.III Reimbursement for travelling and stay expenses</i>	€ 393,00	€ 1.717,82	€ 1.324,82
VI. Sundry revenues	€32,00	€16,56	€(15,44)	<i>II.V Remunerations for occasional collaborations</i>	€ 7.000,00	€ 0,00	€ (7.000,00)
<i>VI. I Interest receivables</i>	€ 27,00	€ 13,69	€ (13,31)	III. Expenses for the organs	€1.389,00	€759,36	€(629,64)
<i>VI.II Capital gains</i>	€ 0,00	€ 0,00	€ 0,00	<i>III.I Reimbursement for travelling and stay expenses</i>	€ 1.389,00	€ 759,36	€ (629,64)
<i>VI.III Reimbursed and recovered sums of various nature</i>	€ 5,00	€ 2,87	€ (2,13)	<i>III.II Presence tokens</i>	€ 0,00	€ 0,00	€ 0,00
VII. Surplus from management activity of previous years	€7.370,58	€7.671,58	€301,00				
<i>VII.I Residual amount for specific projects</i>	€ 0,00	€ 0,00	€ 0,00	IV. Costs for promotional and institutional initiatives	€29.012,00	€77.499,47	€48.487,47

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<i>VII.II Residual amount for institutional activities</i>	€ 7.370,58	€ 7.671,58	€ 301,00	<i>IV.I Initiatives concerning the Association's development and accreditation</i>	€ 7.473,00	€ 23.241,15	€ 15.768,15
				<i>IV.II Initiatives promoted by the thematic theme-specific Workgroups</i>	€ 19.927,00	€ 52.138,32	€ 32.211,32
				<i>IV.III Initiatives for the promotion of the Adriatic and Ionian International Court</i>	€ 0,00	€ 0,00	€ (0,00)
				<i>IV.IV Projects funded by miscellaneous organisations and bodies</i>	€ 1.112,00	€ 2.120,00	€ 1.008,00
				<i>IV.V Initiatives for the consolidation of partnership networks</i>	€ 500,00	€ 0,00	€ (500,00)
				V. Expenses for the purchase of property	€ 0,00	€ 0,00	€ 0,00
				<i>V.I Equipment</i>	€ 0,00	€ 0,00	€ 0,00
				<i>V.II Capital losses</i>	€ 0,00	€ 0,00	€ 0,00
				VI. Charges of various nature	€ 1.243,00	€ 2.849,92	€ 1.606,92
				<i>VI.I Bank charges</i>	€ 436,00	€ 548,22	€ 112,22
				<i>VI.II Insurance costs</i>	€ 316,00	€ 490,00	€ 174,00
				<i>VI.III Tax and social security costs</i>	€ 491,00	€ 1.811,70	€ 1.320,70
TOTAL REVENUES	€ 92.760,58	€ 139.874,85	€ 47.114,27	TOTAL COSTS	€ 85.089,00	€ 126.886,05	€ 41.797,05
MANAGEMENT DEFICIT				MANAGEMENT SURPLUS	€ 7.671,58	€ 12.988,80	€ 5.317,22
TOTAL TO BALANCE	€ 92.760,58	€ 139.874,85	€ 47.114,27	TOTAL TO BALANCE	€ 92.760,58	€ 139.874,85	€ 47.114,27